

Door Security+Safety

DHI'S PUBLICATION FOR DOOR SECURITY + SAFETY PROFESSIONALS

APRIL 2018



Codes, Product Standards and Specifications

ALSO INSIDE:

- + **BHMA STANDARDS UPDATES**
- + **ELEVATING DOOR HARDWARE SPECIFICATION LANGUAGE**
- + **ALLEVIATING PAIN POINTS FOR FIRE DOOR ASSEMBLIES**

DHI'S PUBLICATION FOR DOOR SECURITY + SAFETY PROFESSIONALS

CASE STUDIES

30 SPECIALTY ACCESS HATCHES PROVIDE CODE-COMPLIANT EGRESS FOR LOS ANGELES RAIL PROJECT

THOMAS RENNER
CATALYST MARKETING
COMMUNICATIONS

34 SOLID DESIGN: DAVIS BARRACKS AT WEST POINT MILITARY ACADEMY

STEVE PETERMAN, DHT
AMBICO

36 RESTROOMS TAKE CENTER COURT AT INDIAN WELLS TENNIS GARDEN

BRADLEY CORPORATION



30

BUSINESS MANAGEMENT

38 SOURCING AND RECRUITING TOP TALENT (PART 1 OF 2)

ROBERT W. WENDOVER
COMMON SENSE ENTERPRISES

COMMENTARY

42 CONSTRUCTIVE DISCONTENT

TIM WENZEL
FACEBOOK

COLUMNS + DEPARTMENTS



84

4 IN TOUCH JERRY HEPPES SR., CAE

74 DECODED LORI GREENE, DAHC/CDC, FDAI, FDHI, CCPR

84 THE REVENUE GROWTH HABIT ALEX GOLDFAYN

88 SHELF LIFE JASON BADER

92 CLOSING THOUGHTS BEN H. DORSEY III



92

6 FACES JON MCKINNEY, DHT

68 PROFIT IMPROVEMENT REPORT DR. ALBERT D. BATES

70 PRODUCT SPOTLIGHT

80 REAL OPENINGS MARK BERGER

90 IMPACT

Door Security + Safety

14150 Newbrook Drive
Suite 200
Chantilly, VA 20151-2232
703.222.2010
publications@dhi.org
www.dhi.org

Chief Executive Officer

Jerry Heppes Sr., CAE
jheppes@dhi.org
703.766.7010

Executive Vice President

Stephen R. Hildebrand,
FDHI
shildebrand@dhi.org
717.368.6359

Media & Editorial Board

Cheryl Cameron
Weinstein & Holtzman

Molly Mitchell
Allegion

Ginny Powell
Hager Companies

Director of Operations

Sharon Newport
snewport@dhi.org
703.766.7009

Communications Manager/Managing Editor

Denise Gable
dgable@dhi.org
703.766.7018

Advertising Manager

Molly S. Long
mlong@dhi.org
703.766.7014

Design

tgdc.com

Door Security + Safety (ISSN 2577-0128 [online] ISSN 2576-4608 [print]) is published monthly by DHI, 14150 Newbrook Drive, Suite 200, Chantilly, VA 20151-2232; 703.222.2010; Fax: 703.222.2410. Periodicals postage paid at Fairfax, VA, and other additional mailing offices. **Postmaster:** Send address changes to *Door Security + Safety*, 14150 Newbrook Drive, Suite 200, Chantilly, VA 20151-2232. Email: publications@dhi.org; Website: www.dhi.org.

Editorial Policy: DHI is an international not-for-profit association of individuals and companies in the door and architectural hardware profession. Authors' opinions do not necessarily reflect the official views of the Door and Hardware Institute.

The magazine cannot guarantee the validity or accuracy of any data, claim or opinion appearing in any article or advertisement. However, the magazine is designed to provide accurate and authoritative information on the subject matter covered. The information is presented with the understanding that the publisher is not engaged in rendering legal or other expert professional services. If such assistance is required, the service of a competent professional should be sought.

Advertisements and product information do not constitute an endorsement, nor a DHI position concerning their suitability. The publisher reserves the right to reject any advertising. Advertisers and their agencies assume liability for all advertising content and assume responsibility for any claims that may arise from their advertisements. The publisher makes every effort to ensure suitable placement of advertising but assumes no responsibility in this regard.

Send subscriptions, advertising, business and editorial matter to *Door Security + Safety*, 14150 Newbrook Drive, Suite 200, Chantilly, VA 20151-2232. Letters to the editor are welcome and will be considered for publication in whole or in part in "Letters to the Editor." All editorial sent to the magazine will be treated as unconditionally assigned for publication and copyright purposes and is subject to the editor's unrestricted right to edit and comment editorially.

For current subscriptions, enclose an address label or facsimile from a recent copy when writing to DHI. For new subscription information, call DHI at 703.222.2010.



© Copyright 2018 Door and Hardware Institute. All rights reserved. Nothing may be reprinted without permission from the publisher.



THE PROBLEM WITH DOORS



BEN H. DORSEY III, LEED GA, is Manager, Marketing & Communications, for Special-Lite. Contact him at ben_dorsey@special-lite.com.



MANY OF US HAVE A LOVE-HATE RELATIONSHIP WITH DOORS. OVERWHELMINGLY, IT LEANS TOWARD LOVE. AFTER ALL, THEY SERVE US BY PROVIDING CONVENIENT INGRESS AND EGRESS. THEY PROTECT US FROM SUCH THINGS AS THE WEATHER OR UNWANTED VISITORS. THEY LEND US PRIVACY. AND MANY ARE MAJESTIC PIECES OF ART. WHAT'S NOT TO LOVE?

And the true value of doors? Just ask someone who's survived a zombie outbreak!

But there is a problem with many doors. Or, we could say the problem is in us. What is it? We hate to touch doors. Why? One word: germs. Yes, many of us are germaphobes and the thought of placing our hand where *many* others have placed theirs is just . . . well . . . uncomfortable. And unsanitary!

In fact, we will put ourselves through all sorts of contortions to avoid touching the door with exposed skin. Or if it has to be skin, such as handles on the pull side, we'll try to use one or two digits, the outside of our hand, our elbows, our umbrella, or whatever. Round handles are, of course, the worst. There's no choice but to fully grasp them.

In fact, this reminds me of getting gasoline in my car. Yes, I also hate to touch that fuel pump handle that so many have touched before me. That's why, for one reason and one reason only, I like winter: I can wear gloves without looking foolish. But I digress.

Those of us in the door trade will go to great lengths to make touching the door easy. We'll even place push plates on doors that don't need them, only to have users touch anywhere but that plate!

Now, I can be relatively happy on the push side of a door. After all, I have a shoulder, my forearm, my hip, or my rear end that I can use to get through such a door. This can, of course, be somewhat

dangerous for someone who may be on the other side at the same time! And, yes, the return trip is more problematic.

Some hardware manufacturers have introduced antimicrobial finishes. They may claim to have a lifetime treatment. Now, I'm all for advancing technologies that make life better. But would I trust these handles more than another? Not likely. It just doesn't make sense to me that the finish on hardware could mitigate the effects of germs, viruses, bacteria, and fungi, along with a host of other nasty things that can cling to the door or its hardware.

No, I would need to see something equivalent to a bug zapper at work to put my full trust into touching the door or its hardware.

So, the next time you are in the mood to observe people entering or leaving through a door, make note of their touching patterns. I'll be the one reaching high on the push side, up where no one has gone before. (Or, at least that's what I tell myself.) And, on the pull side, I'll either be daintily touching the handle with my pinkie or I'll be the one wearing gloves in 95-degree temperatures.

If you see me in distress, toss me a bottle of hand sanitizer (unopened container preferred). +